

COMPANY PROFILE PRESENTATION



Engineering Today, Shaping Tomorrow

<https://www.sceandservices.com>

2025



Engineering Today, Shaping Tomorrow

Table of Contents

- What we do
- Our Services
- Collaborations
- Conclusions

What we Do



Engineering Today, Shaping Tomorrow

SCE is the result of over **40 years of European expertise** in the Mechanical & Industrial Engineering sector, with strong relevance in mining and metals, and more than **30 years of consolidated presence in Vietnam and ASEAN**.

We understand the challenges enterprises face when entering new markets. That's why we deliver **tailored solutions** designed to maximize strategy and efficiency while minimizing risks.

Our Goal

To be a **trusted and competitive partner** on the ground in Southeast Asia, leveraging deep knowledge of local practices and our strong international network to create real, sustainable value.



Le Chi Tam
(Marco)

Services



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Always committed to delivering the best service, we analyze each case carefully and provide tailored solutions that fit your needs.

Supply Chain

- End-to-End Supply Chain Management
- Strategic Sourcing & Procurement Solutions
- Contract Manufacturing Support
- Quality Assurance & Control
- Logistics and Distribution

Engineering

- 2D & 3D Technical Design
- Product Detail Development
- Technical Specifications & Documentation

Services

- Project & Product Consulting
- Local Territory Representation
- Technical Assistance & After-Sales Support

Sales Advocacy

- Promoting Client Capabilities in the ASEAN Market
- Building Strategic Partnerships
- Brand Representation & Market Development





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Supply Chain

With over 30 years of experience in Mining, Chemical, Energy, Metals, and Cement, we provide complete supply chain management tailored to your needs.

- End-to-End Management: from sourcing to delivery
- Purchasing & Expediting: competitive prices, strict quality, on-time delivery
- Freight & Customs: efficient and cost-effective logistics
- Traceability & Storage: full control from production to delivery
- Continuous Improvement: supplier collaboration, innovation, and process upgrading



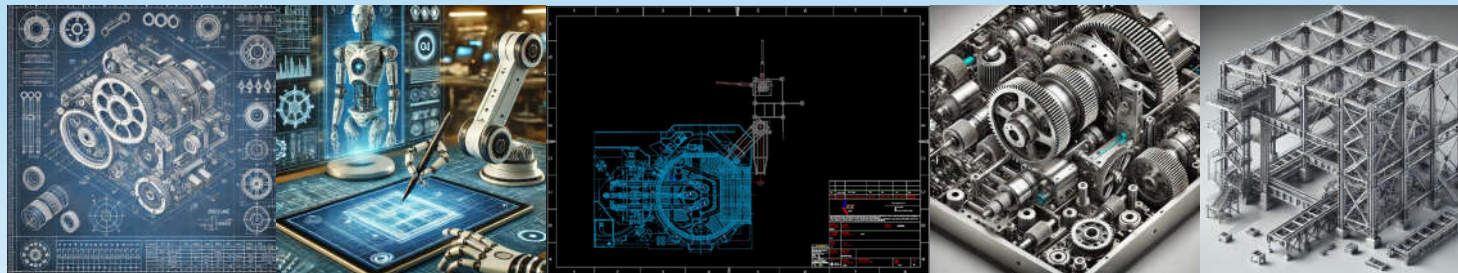


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Engineering

We combine expertise with **advanced digital tools**:

- 2D & 3D CAD technical drawings
- Detailed design engineering
- Bills of Materials (BoM)
- Quality Control Plans (QCP)
- **BIM, AI simulations & Digital Twin** for optimized, error-free design
- Precision, efficiency, and innovation across all project stages





Consulting on Projects and Products

- Market exploration: supply opportunities & product commercialization
- Assessment of local materials, processes, and capabilities
- Identification of alternatives and innovation paths
- Strategic planning based on business climate and regional trends





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- **Sales Advocacy & Brand Representation**

- **Promoting client capabilities** in ASEAN markets
 - **Building partnerships** with industry leaders
 - **Brand representation** at fairs, exhibitions, and events
 - **Market access strategies** tailored to Southeast Asia
 - **Supporting negotiations** with local companies and global OEMs
- Acting as a **trusted partner** to ensure visibility, reputation, and sustainable growth





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Technical Services

- **Installation & Commissioning** of machinery and equipment
 - **Skilled teams:** expatriates and local experts with multi-industry experience
 - **Comprehensive services:** testing, troubleshooting, after-sales support
 - **Customized approach:** adapted to each project's needs
- ☞ Reliable, precise, and efficient support from planning to handover



Conclusions



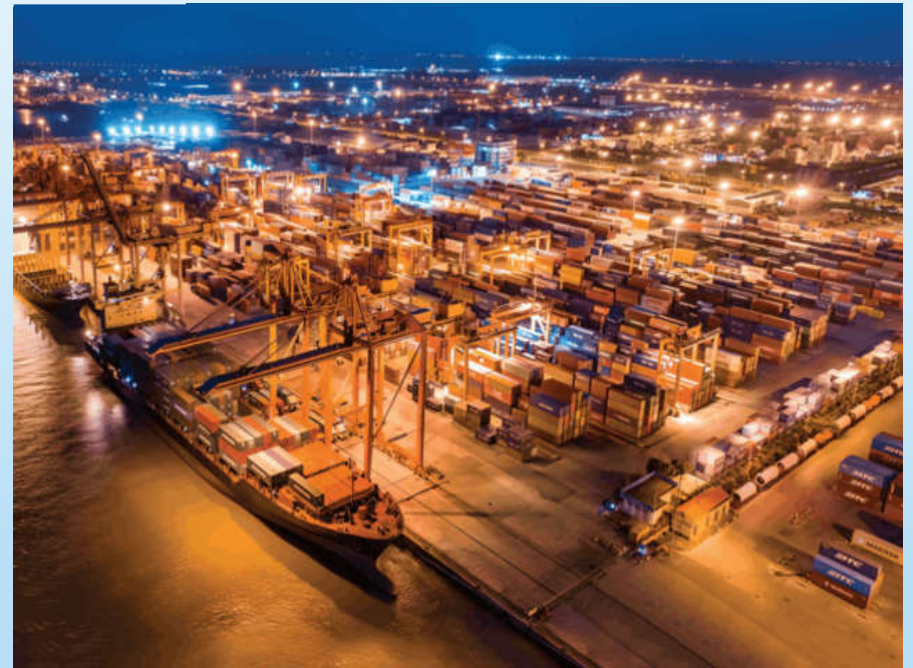
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SCE delivers end-to-end solutions across engineering, supply chain, commissioning, and after-sales.

We combine **decades of international expertise** with strong local market knowledge to create value and sustainable growth.

Our Commitment

- High-quality engineering and project services
- Sustainable, cost-effective solutions
- Trusted partnerships at every stage of the lifecycle



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Thank You



At **SCE-SEA**, we build partnerships that create **growth, reliability, and success.**



www.sceandservices.com |



www.linkedin.com/company/sce-sea/

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